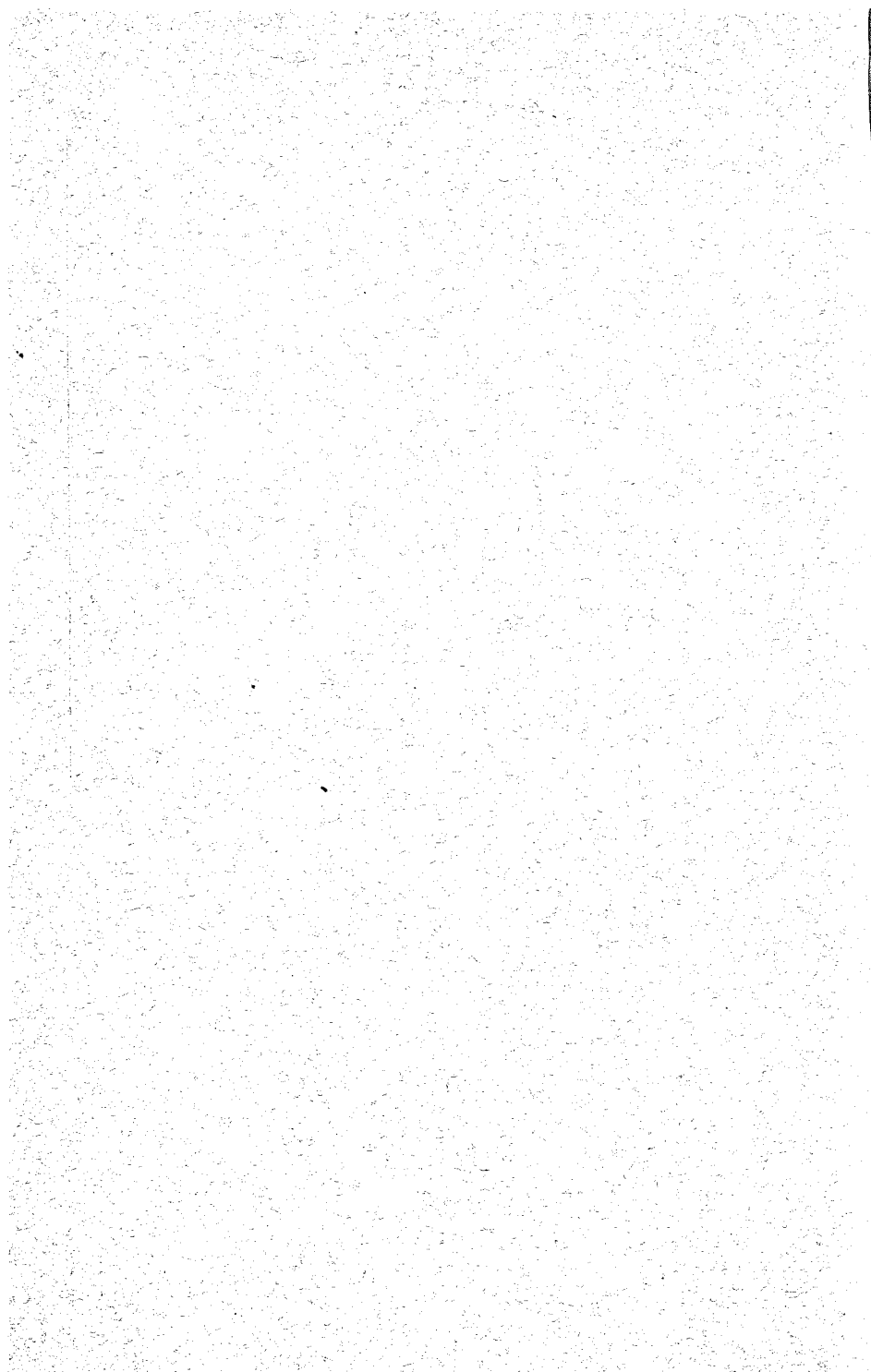


REPORT
OF THE
GOVERNOR AND COMMITTEE
OF THE
HUDSON'S BAY COMPANY,
TO BE
LAID BEFORE THE SHAREHOLDERS
ON MONDAY, JULY 16TH, 1894.

LONDON:
PRINTERS: SIR JOSEPH CAUSTON AND SONS,
9, EASTCHEAP, E.C., AND SOUTHWARK STREET, S.E.

1894.



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1894.

DIRECTORS.



Governor.

SIR DONALD A. SMITH, K.C.M.G.

Deputy-Governor.

THE EARL OF LICHFIELD.

Committee.

SANDFORD FLEMING, Esquire, C.M.G.

RUSSELL STEPHENSON, Esquire.

WALTER VAUGHAN MORGAN, Esquire.

THOMAS SKINNER, Esquire.

JOHN COLES, Esquire.

HUDSON'S BAY COMPANY.

A GENERAL COURT of the Governor and Company of Adventurers of England trading into Hudson's Bay will be held at the City Terminus Hotel, Cannon Street, on Monday, the 16th July next, at Twelve o'clock, when a Report from the Governor and Committee will be laid before the Shareholders, and a Dividend declared.

In accordance with the provisions of the Company's Charters, the following Members of the Board retire by rotation, and will be proposed for re-election: Sir DONALD A. SMITH, K. C. M. G., Governor, and JOHN COLES, Esquire.

Mr. THOMAS A. WELTON will be proposed for re-election to the office of Auditor of the Company.

The Transfer Books of the Company will be closed on the 29th instant, and reopened on the 18th proximo.

By order of the Board,

W. WARE,

Secretary.

HUDSON'S BAY HOUSE,
LONDON, *June 28, 1894.*

REPORT.

THE Governor and Committee have now to submit to the Proprietors the Annual Accounts, which show a profit of £45,912 17s. 9d., to which must be added £29,116 8s. 0d. brought forward last year, making a total of £75,029 5s. 9d. Out of this sum they recommend a dividend of ten shillings per share, free of Income Tax, which will absorb £50,000, leaving the sum of £25,029 5s. 9d. to be carried forward.

The Furs sold by the Company this spring were somewhat less in quantity than those sold in 1893, and unfortunately a heavy fall in prices occurred in all the most important descriptions.

Compared with last year—

Beaver	declined	15 per cent.
Marten	„	35 „
Mink	„	50 „
Lynx	„	30 „

This fall in prices must be attributed to the great depression in trade prevailing in this country, as well as to the financial crisis and scarcity of money which existed in America throughout the past winter.

The Sale Shop business of the Company is steadily becoming more important, and notwithstanding the prevailing depression is giving satisfactory results.

The Land Account (No. 3) gives the cash receipts and disbursements for the year ending 31st March 1894. The receipts from instalments, rents, interest on sales, etc., amount to £28,849 7s. 9d., as compared with £39,027 3s. 11d. for the previous year.

The sales have been—

Farm Lands—7,526 acres for	..	..	\$48,225
(averaging \$6.40 per acre)			
Town Lots—79 lots for	..	..	38,585
Total			<u>\$86,810</u>

as compared with last year—

Farm Lands—16,837 acres for	..	..	\$100,405
(averaging \$5.96 per acre)			
Town Lots—199 lots for	..	..	57,841
Total			<u>\$158,246</u>

The unprecedentedly low price of wheat, and the general depression affecting all agricultural interests, will fully account for this great diminution in the sales of farming lands, and in the collections of instalments and interest; but sales of town lots at Winnipeg make the result better than it otherwise would have been.

The Resolutions adopted at the last meeting, providing for a fixed yearly payment to the Commissioned Officers in lieu of a share of profits of the Fur Trade under the Deed Poll, have been put in force, and in consequence of this arrangement the accounts will be presented next year in a simpler form than has hitherto been possible.

As full information has not yet come to hand from all the Districts, it is difficult to judge of the quantities of Furs which will be received this season for sale in 1895, but it is expected that the importations will be up to the average. Although it is too early to speak with any degree of certainty of the probable prices which may be obtained next season, there are indications of improvement on the extremely low prices realised at the last spring sales.

Every effort is made to keep the business of the Company on a thoroughly sound basis, and to the large economies which

have recently been enforced in all branches of the service, the profit now shown is in large measure due, while, it may be added, that the full effect of these economies has not yet been realised.

Sir DONALD A. SMITH, K.C.M.G., the Governor, and Mr. JOHN COLES, are the members of the Board retiring on this occasion, and being eligible offer themselves for re-election.

Mr. THOMAS A. WELTON also offers himself for re-election as Auditor.

On behalf of the Governor and Committee,

DONALD A. SMITH,
Governor.

(1.) GENERAL ACCOUNT.

Exhibiting the results of trade of Outfit 1892; namely, from 1st June, 1892, to 31st May, 1893.

Dr.

Cr.

	£	s.	d.	£	s.	d.
To Inventories 1st June, 1892, viz.—						
General Goods	389,976	7	11			
Advances from Outfit, 1891 ..	60,700	8	2			
Ships & Steamers in Canada ..	29,571	12	6			
Trading Stations (Buildings, &c.)	55,022	8	0			
Cash at Trading Stations ..	14,861	2	6			
Balances due by—						
Customers £101,824 ..	5	6				
Clerks and Servants ..	3,713	6	7			
	105,537	12	1			
	655,669	11	2			
Less Balances due to—						
Customers £12,071 ..	13	8				
Clerks and Servants ..	13,487	5	8			
	25,558	19	4			
Goods purchased in England ..				630,110	11	10
Payments in Canada (from proceeds of Bills drawn on London, and cash from Land Department) for Goods, Customs				105,816	1	0
By Proceeds of Furs				223,048	1	6
" " Other Imports				12,851	5	4
	235,899	6	10			
Less Freight, Dock Charges, Insurance and Cartage				8,598	15	11
				227,300	10	11
Bills remitted to London						
Sundry Debits to Officers and Servants:—						
For Cash and Goods supplied them transferred and charged their private accounts in London ..						
Other Credits incidental to carrying on the trade of Outfit 1892				7,224	15	3
Less Sundry Debits				3,356	6	5
Inventories 31st May, 1893, viz.—						
General Goods	423,336	2	11			
Advances to Outfit 1893 ..	55,192	11	0			
Ships & Steamers in Canada ..	28,778	8	3			
Trading Stations (Buildings, &c.)	54,303	3	0			
Cash at Trading Stations ..	12,362	14	6			
Balances due by—						
Customers £128,049 ..	16	9				
Goods sold				3,868	8	10

” Sundry Credits to Officers and Servants :—

For Cash due to them transferred and credited their private accounts in London 2,155 0 11

For Cash and Bills paid in London and charged them in Canada .. 1,569 14 9

3,724 15 8

EXPENSES INCURRED IN LONDON, 1st June, 1892, to 31st May, 1893, viz. :—

Governor and Committee 2,200 0 0

Warehouse Expenses and Share of Salaries of Secretary and Staff .. 4,550 3 9

Rent and Taxes of Warehouse in Lime Street, and proportion for Offices £4,476 14 7

Less
Rent received 1,889 13 6

2,587 1 1

Share of Office expenses, including Stationery, Printing, Telegrams, Postages, and Law Charges 953 1 2

10,200 6 0

” Share of Commissioner’s Salary.. .. 666 13 4

” Pensions in London and Canada 777 0 0

” Balance on Outfit 1892, carried to Account No. 2 53,400 0 9

£922,607 2 10

101,283 3 7

705,207 4 0

Less Balances due to—
Customers £13,507 3 7
Clerks and Servants 11,773 16 6

25,281 0 1

679,926 3 11

£922,607 2 10

(3.) LAND ACCOUNT.

	£	s.	d.		£	s.	d.
To Municipal and other Taxes .. .. .	..	..	..	By Cash received for Sales of Land :—			
" Repairs and Improvements .. .. .	..	..	..	Winnipeg Town Lots	7,540	16	2
" Salaries	£1,069	17	7	Victoria	1,130	2	9
" Surveyors inspecting and reporting on Lands	804	12	5	Rat Portage	1,227	6	7
" Office Expenses and Commission on Sales	637	17	9	Edmonton	877	14	6
" Legal Expenses	351	17	7	Fort William	212	2	6
" Share of London Expenses and Advertising	350	0	0	Rosemount	167	7	7
				Other Town Lots	200	12	0
				Farming Lands	9,480	13	8
Balance transferred to Profit and Loss Account No. 4 .. .. .	..	..	..	
	11,544	0	7	Interest on unpaid Instalments and Rents	20,836	15	9
					8,012	12	0

	£	s.	d.
To Municipal and other Taxes	..	..	..
" Repairs and Improvements	..	..	..
" Salaries	..	..	..
" Surveyors inspecting and reporting on Lands	..	..	..
" Office Expenses and Commission on Sales	..	..	..
" Legal Expenses	..	..	..
" Share of London Expenses and Advertising	..	..	..
" Balance transferred to Profit and Loss Account No. 4	..	..	..
	3,214	5	4
	13,523	16	4
	567	5	6
	£1,069	17	7
	804	12	5
	637	17	9
	351	17	7
	350	0	0
	3,214	5	4
	11,544	0	7
	£28,849	7	9

	£	s.	d.
By Cash received for Sales of Land:—			
Winnipeg Town Lots	..	..	..
Victoria	..	..	..
Rat Portage	..	..	..
Edmonton	..	..	..
Fort William	..	..	..
Rosemount	..	..	..
Other Town Lots	..	..	..
Farming Lands	..	..	..
	7,540	16	2
	1,130	2	9
	1,227	6	7
	877	14	6
	212	2	6
	167	7	7
	200	12	0
	9,480	13	8
	20,336	15	9
" Interest on unpaid Instalments and Rents	..	..	..
	8,012	12	0
	£28,849	7	9

(4.) PROFIT AND LOSS:

1st June, 1893, to 31st May, 1894.

Ex.

To Commissioned Officers and Appropriation under Guarantee for Outfit 1892 ..	£	s.	d.
13,696 19 6			
„ Balance of Interest on Fur Trade Account ..	4,125	1	3
„ Interest on Officers' and Servants' Deposits	1,613	7	6
„ Income Tax	909	17	1
„ Payment to Bishop of Rupert's Land, under agreement with the Company, and order of the Court of Chancery, dated December, 1849	300	0	0
„ Auditor's Fee	150	0	0
„ Sundry payments not chargeable to General Account:—			
Share of London Salaries .. £600 0 0			
Ditto London Rent and Taxes 440 0 0			
Printing, Stationery, Advertising, Telegrams, Postages and Law Charges	283	19	11
	1,328	19	11
„ Balance carried to General Profit and Loss Account (No. 5), being Net Profits ..	45,912	17	9
	£68,037	3	0

HUDSON'S BAY COMPANY.

(5.) GENERAL PROFIT AND LOSS ACCOUNT.

Dr. 31st May, 1894. Cr.

	£	s.	d.		£	s.	d.
To Dividend at 12/ per Share, declared 17th July, 1893	60,000	0	0	By Balance 31st May, 1893, brought forward ..	89,116	8	0
" Balance carried down, being Undivided Profits at 31st May, 1894	75,029	5	9	" Profit for year ending 31st May, 1894, as per Account No. 4	45,912	17	9
	£135,029 5 9				£135,029 5 9		
				May 31. By Balance brought down	£75,029 5 9		

(6.) BALANCE-SHEET.

Dr.

31st May, 1894.

Cr.

	£	s.	d.	£	s.	d.
To Capital—						
100,000 Shares of £20 each	2,000,000	0	0			
Less return to Proprietors of £7 per Share ..	700,000	0	0			
				1,300,000	0	0
„ Amount due to Commissioned Officers and Servants on their Deposits in London..	68,108	13	0			
Amount due, as per Inventory 31st May, 1893, to—						
Customers .. £13,507	3	7				
Clerks & Servants 11,773	16	6				
	25,281	0	1			
„ Unpaid Dividends, and other Balances (exclusive of amount due in respect of Goods in course of shipment on 31st May, 1894, not included in assets <i>per contra</i>) ..	1,011	2	4			
				94,490	15	5
„ Marine Insurance Fund ..				50,000	0	0
„ Fur Trade Fire Insurance Fund ..				20,000	0	0
„ Undivided Profits, as per Account No. 5 ..				75,029	5	9
By Cash in hand and on Deposit in London ..						
„ Sundry Investments in London	28,725	11	1			
„ „ „ Canada	30,420	13	9			
„ Buildings in Winnipeg and North West Territory ..	39,055	13	2			
				98,201	18	0
„ Amount due by Commissioned Officers ..				2,592	15	7
„ Amount invested in the Fur Trade (exclusive of Goods in course of Shipment), viz. Valuation of Trading Goods, Provisions, Stores, &c., as per Inventory 31st May, 1893 ..				561,610	5	2
Cash at Trading Stations, 31st May, 1893 ..				12,362	14	6
Amount due as per Inventory 31st May 1893, by—						
Customers £128,049	16	9				
Clerks and Servants	3,184	7	7			
				131,234	4	4
Advances in London for carrying on the Trade, subsequent to 31st May, 1893 ..				705,207	4	0
Ocean Ships and Steamers employed in the Trade ..				238,857	2	9
				4,106	17	6
„ Balance represented by the remaining Property of the Company ..				948,171	4	3
				400,214	7	5
				£1,539,520	1	2

I have examined the Books, Accounts, and Vouchers of the Company in London, and the various authenticated Statements and Certificates received from Canada, and I hereby certify that the Balance Sheet and Profit and Loss Accounts are in accordance therewith.

5, MOORGATE STREET, LONDON, E.C.
28th June, 1894.

THOMAS A. WELTON,
(Welton, Jones & Co.)



